August 2014

**BuyWays Vendor Spotlight**
**OfficeMax/Roxbury Technology**

As part of a pilot program with OfficeMax and Roxbury Technology, the University of Massachusetts Boston will be implementing an “Automatic Substitution” feature on six types of Hewlett Packard print cartridges. OfficeMax will automatically replace the Hewlett Packard print cartridges with print cartridges remanufactured by Roxbury Technology. These cartridges are equivalent in quality, but more cost effective and sustainable.

This initiative will help the University meet its savings targets, while still providing you with a wide product assortment of the best quality available. **This pilot program will save UMass Boston approximately 20-25% on those six Hewlett Packard items alone.** Our long term mutual goal with OfficeMax is to provide quality, lower cost products in all supply categories from folders to note pads to ink and toner supplies. This pilot is an opportunity to explore the ink and toner category, which has the greatest of cost savings.

**Ordering**
**Roxbury Technology auto-substitution will begin on Monday, August 25, 2014.**
You may continue ordering the same Hewlett Packard product numbers you are accustomed to buying. The Roxbury Technology part number and price will be automatically substituted in your shopping cart before you check out.

Alternatively, you may search the OfficeMax punch-out site using the Roxbury part numbers listed below:

- **Hewlett Packard Part S1CE505A TONER BLK** - **Substitutes Roxbury Technology part S1RTC05AP**
- **Hewlett Packard Part S1CE278A TONER BLK** - **Substitutes Roxbury Technology part S1RTC78AP**
- **Hewlett Packard Part S1CE505X TONER BLK** - **Substitutes Roxbury Technology part S1RTC05XP**
- **Hewlett Packard Part S1Q2612A TONER BLK** - **Substitutes Roxbury Technology part S1RTC12AP**
- **Hewlett Packard Part S1Q5942A TONER BLK** - **Substitutes Roxbury Technology part S1RTC42AP**
- **Hewlett Packard Part S1Q5942X TONER BLK** - **Substitutes Roxbury Technology part S1RTC42XP**
Delivery

OfficeMax will process the Roxbury Technology toner stocked at the OfficeMax warehouse for next day delivery. Products in the warehouse will be indicated online and in the order confirmation as “next day delivery” items.

Substitute Items not in the OfficeMax warehouse will be delivered to the Central Receiving Dock by Roxbury Technology directly. The Central Receiving staff will deliver the items to your department. These items will appear online as “1-3 day delivery” and the order confirmation will indicate that the item is backordered and will be shipped directly by the manufacturer.

As the University continues to order these products, OfficeMax will stock the items in their warehouse for next day delivery.

UMass Boston is the first campus (of the five campuses and the President’s Office) to participate in this pilot program and we encourage you to provide feedback.
Please send your comments to cathy.hennessey@umb.edu.

Should you have questions regarding the Roxbury Technology products, please contact John Halloran at 617-524-1020 X32 or jhalloran@roxburytechnology.com

Thank you for your continued support and commitment.